



Medicines That Make a Difference®

# **First Quarter 2022 Financial Results and Business Update**

May 5, 2022

# Forward-looking statements

Under the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995, the company cautions investors that any forward-looking statements or projections made by the company are subject to risks and uncertainties that may cause actual results to differ materially from the forward-looking statements or projections.

Examples of forward-looking statements in this presentation may include the Company's goals, designs, strategies, plans and objectives, the impact of the Company's restructuring plan, ability to provide value to shareholders, the Company's regulatory strategies and timing of clinical studies (including the data therefrom), the potential characteristics, benefits and mechanisms of action of the Company's product and product candidates, the potential that the Company's research programs will progress product candidates into the clinic or will be partnered successfully, the Company's expectations for product candidates through development and the market for products being commercialized, the Company's expectations regarding its allocation of resources, potential regulatory actions and commercialization (including differentiation from other products or potential products and addressable market), product sales or profit share revenue and the Company's expectations for its expenses, excluding share-based compensation and other financial results.

The company's forward-looking statements are based on the estimates and assumptions of management as of the date of this presentation and are subject to risks and uncertainties that may cause the actual results to be materially different than those projected, such as risks related to the impacts on the COVID-19 global pandemic on our business, disagreements with Innoviva, Inc. and TRC LLC, the uncertainty of arbitration and litigation and the possibility that the results of these proceedings could be adverse to the Company, additional future analysis of the data resulting from our clinical trial(s), delays or difficulties in commencing, enrolling or completing clinical studies, the potential that results from clinical or non-clinical studies indicate the Company's compounds, products or product candidates are unsafe, ineffective or not differentiated, risks of decisions from regulatory authorities that are unfavorable to the Company, the feasibility of undertaking future clinical trials based on policies and feedback from regulatory authorities, dependence on third parties to conduct clinical studies, delays or failure to achieve and maintain regulatory approvals for product candidates, risks of collaborating with or relying on third parties to discover, develop, manufacture and commercialize products, and risks associated with establishing and maintaining sales, marketing and distribution capabilities with appropriate technical expertise and supporting infrastructure, ability to retain key personnel, the impact of the Company's restructuring actions on its employees, partners and others.

Other risks affecting Theravance Biopharma are in the company's Form 10-K filed with the SEC on February 28, 2022, and other periodic reports filed with the SEC.

# Agenda

## Introduction

**Gail B. Cohen**

Corporate Communications

---

## Overview

**Rick E Winningham**

Chief Executive Officer

---

## Commercial and Development Update

**Rhonda F. Farnum**

Senior Vice President, Chief Business Officer

**Richard A. Graham**

Senior Vice President, Research and Development

---

## Financial Update

**Andrew A. Hindman**

Senior Vice President, Chief Financial Officer

---

## Closing Remarks

**Rick E Winningham**

Chief Executive Officer

# Rapid transition to a focused and streamlined Theravance Biopharma

Focus on leveraging expertise in developing and commercializing respiratory therapeutics

Streamlined R&D investment to focus on highest value respiratory opportunities

Leverage partnerships to unlock value of pipeline assets

Significant cost reduction program reduces Company size to become sustainably cash-flow positive beginning 2H 2022 and going forward on an annual basis

**Overarching goal: maximize shareholder value**

# Key pillars of focused value creation plan



## YUPELRI®

### Maximize growing value of YUPELRI

- ▶ Consensus US peak year sales of ~\$400 million<sup>1</sup>
- ▶ Demonstrated growth and strong cash flow generation
- ▶ Unique value proposition as the only once daily nebulized LAMA
- ▶ PIFR-2 study intended to strengthen competitive advantage and capture more of the addressable market
- ▶ Long patent life



## Pipeline

### Limited strategic investments to advance pipeline

- ▶ Leveraging our internal expertise in development of inhaled lung-selective agents
- ▶ Mid-year meeting with FDA to align on approval path for ampreloxetine
- ▶ Pursuing strategic collaborations across pipeline to optimize value



## TRELEGY

### Economic interest in GSK's TRELEGY<sup>3</sup>

- ▶ Consensus global peak year sales of ~\$3.5 billion<sup>2</sup>
- ▶ Q1 2022 net sales of \$454 million implies run rate annual sales of ~\$1.8 billion<sup>3</sup>
- ▶ Long patent life
- ▶ TRELEGY-related cash flows to TBPH to increase substantially (once non-recourse note is fully repaid)<sup>3</sup>





FDA-approved for maintenance treatment of COPD  
First and only once-daily, LAMA (long-acting muscarinic agent) nebulized maintenance medicine for COPD

# YUPELRI® (revefenacin) inhalation solution

FDA-approved for maintenance treatment of COPD

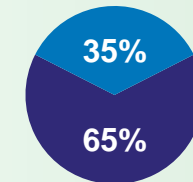
First and only once-daily, nebulized maintenance medicine for COPD

- ▶ Once-daily LAMAs are first-line therapy for moderate-to-very severe COPD<sup>1</sup>
- ▶ 9% of COPD patients (~800,000) use nebulizers for ongoing maintenance therapy; 41% use nebulizers at least occasionally for bronchodilator therapy<sup>2</sup>

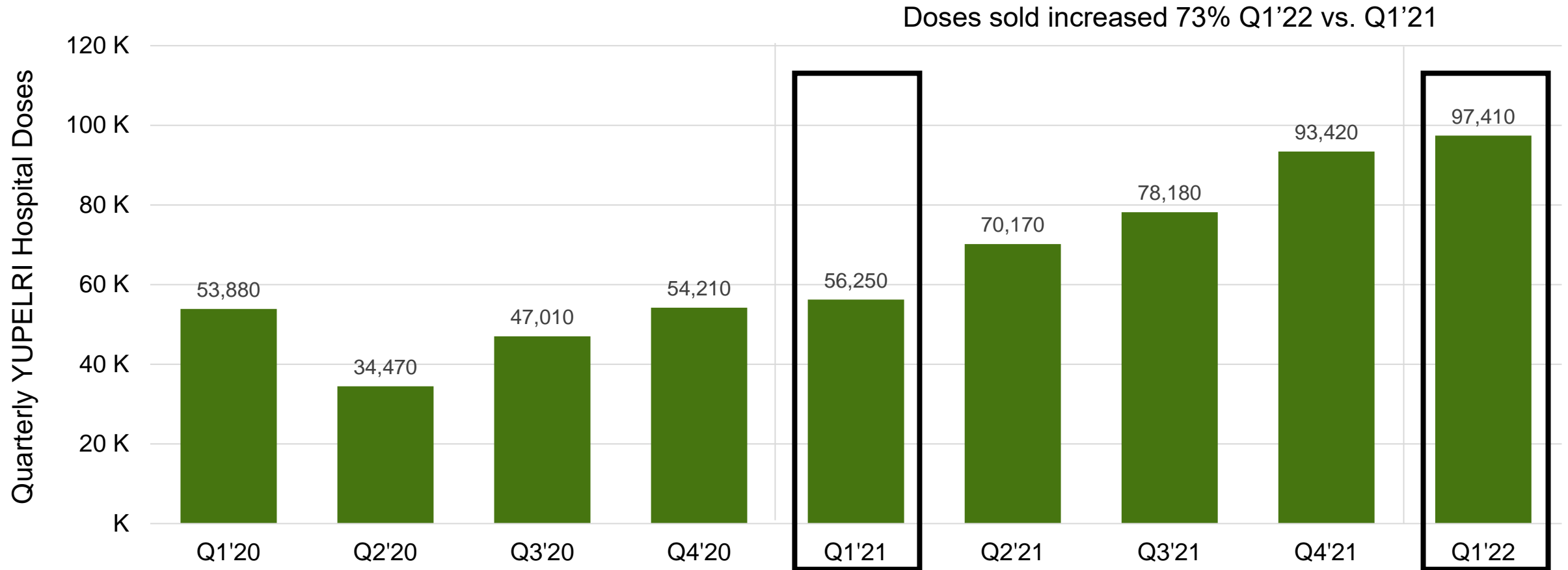


- ▶ **TBPH** and **VTRS** worldwide strategic collaboration to develop and commercialize nebulized YUPELRI (revefenacin)
- ▶ Companies co-promote under US profit/loss share

Theravance  
Biopharma



# YUPELRI® hospital performance accelerating despite pandemic

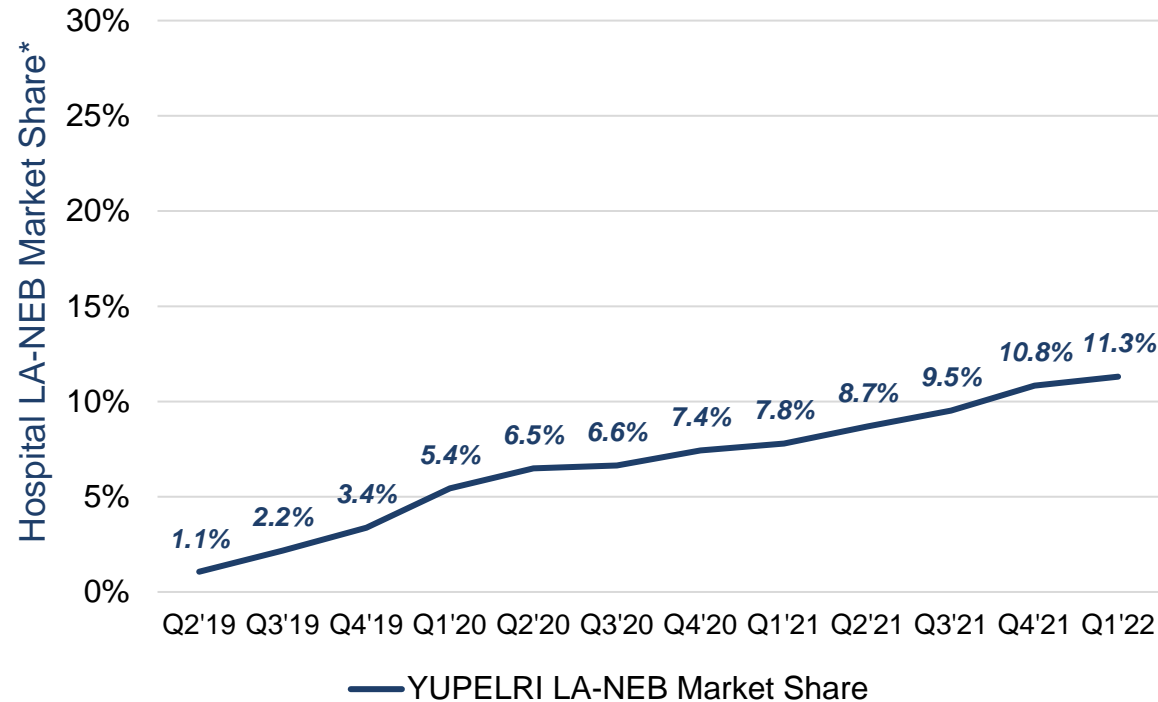




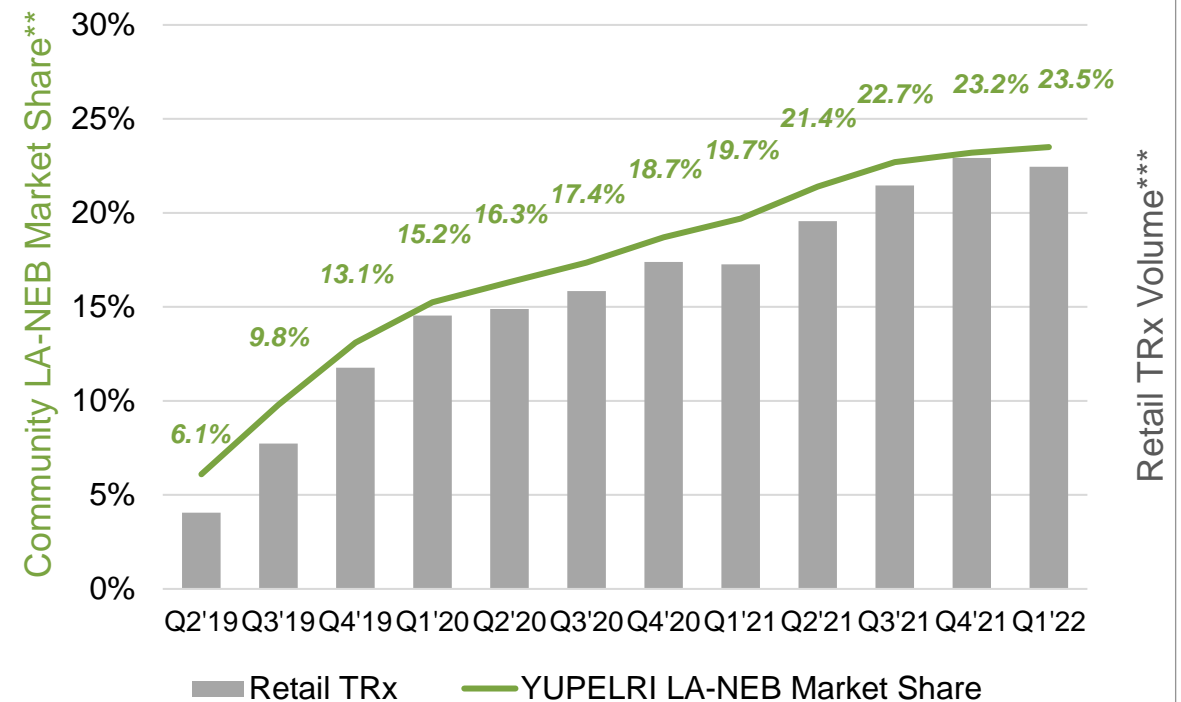
# YUPELRI® hospital sales and community TRx trends

Continued market share growth across both the hospital and retail channels

## Hospital Market Share



## Community Market Share with TRx



**Most patients who receive YUPELRI® in the hospital are discharged with an Rx<sup>1</sup>**

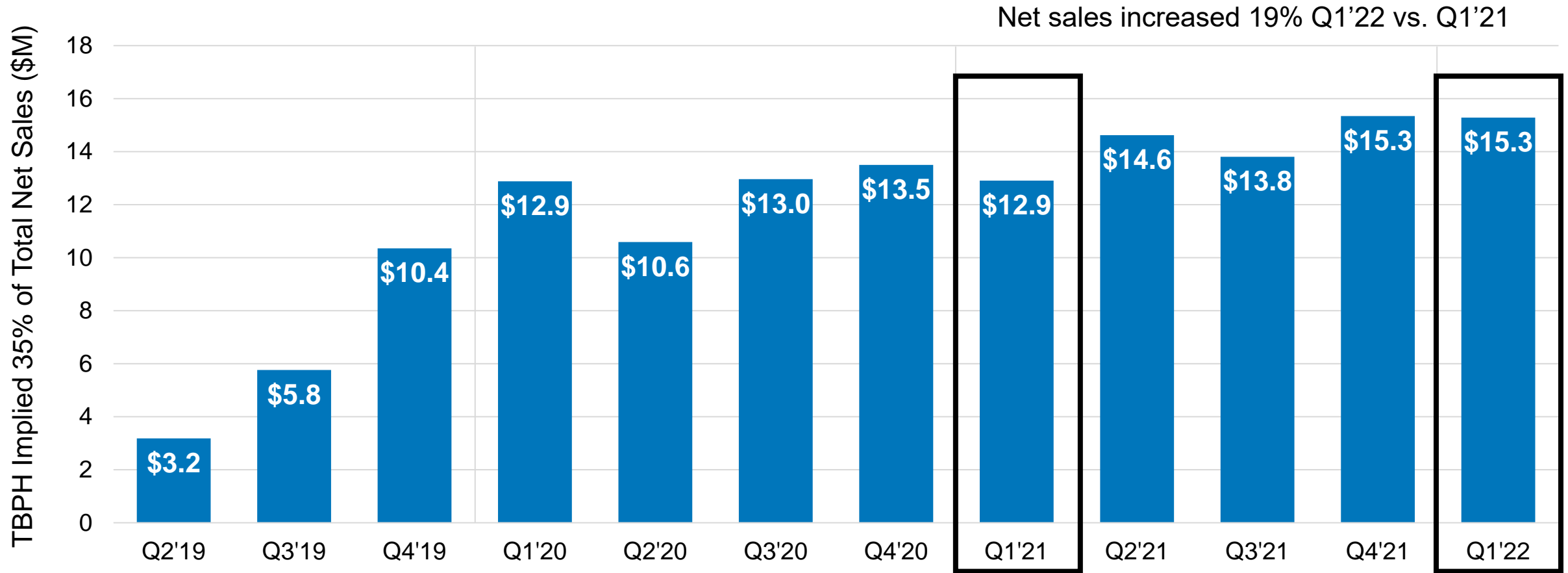
**TRx volume represents retail only which is typically 33% of Retail + DME**

**Reported DME volume, while lagged, typically follows Retail volume trends**

LA-NEB Market: YUPELRI, BROVANA, LONHALA, PERFOROMIST, arformoterol, formoterol

\*\*Community LA-NEB Market Share includes Retail + DME / Med B FFS through Jan'22

# TBPH implied 35% of YUPELRI® US net sales by quarter

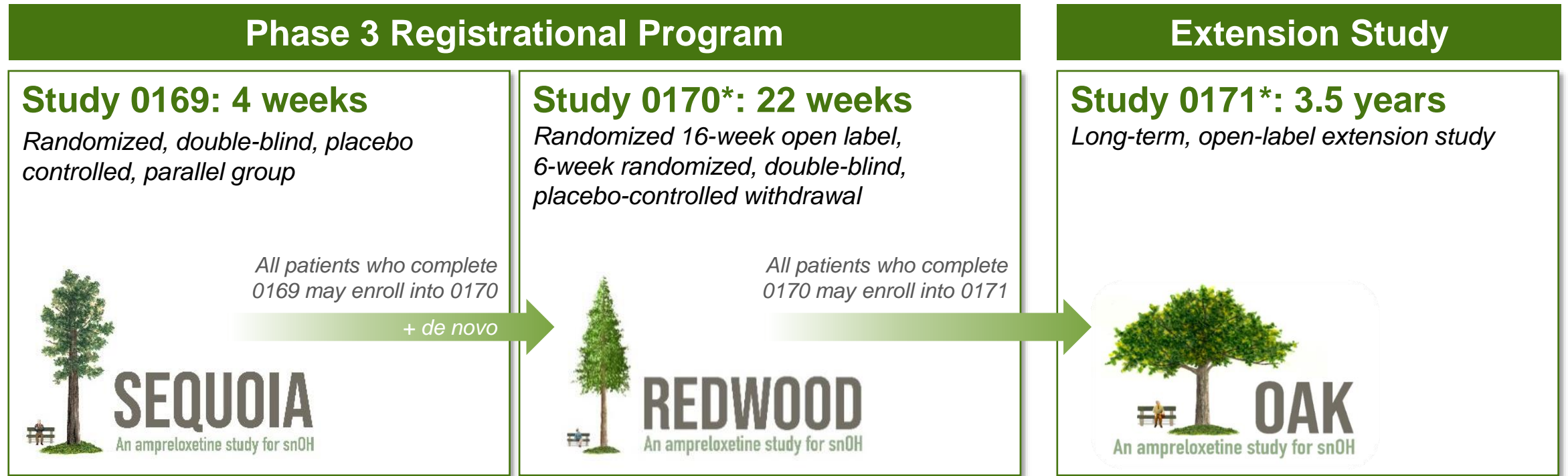


TBPH implied 35% of YUPELRI US net sales represents TBPH's portion of the combined TBPH and VIATRIS net revenue

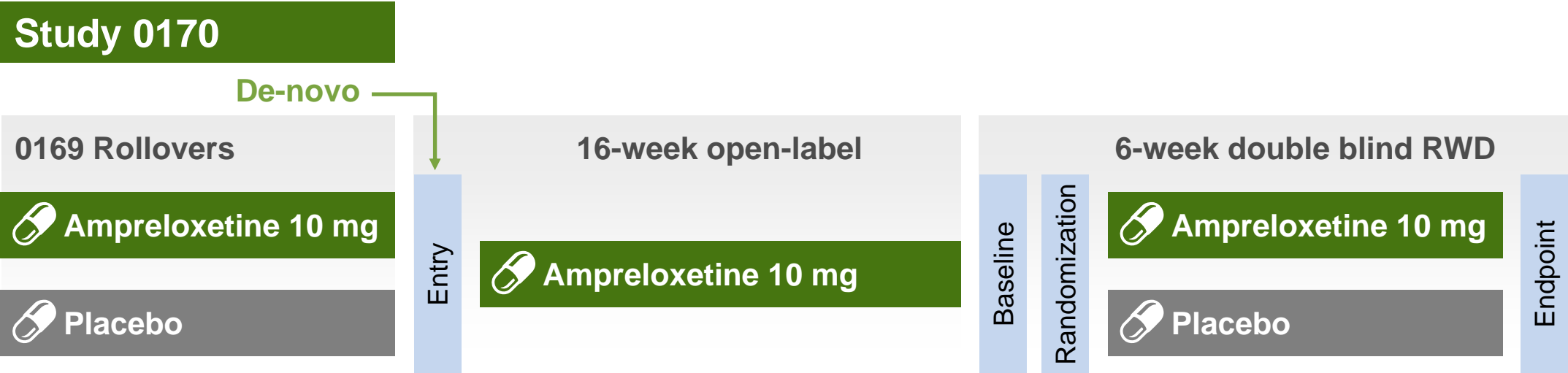
# A new focused and streamlined Theravance Biopharma

	Program	Indication	US Patients <sup>1</sup>	Research	Phase 1	Phase 2	Phase 3	Filed	Marketed	Phase 4	Collaborator
Commercial Asset	YUPELRI® (revefenacin) LAMA	COPD patients with suboptimal PIFR	>8mm							Marketed	Phase 4 PIFR-2 Study → 
Pipeline Assets	Nezulcitinib (TD-0903) Inhaled JAKi	Acute and chronic lung inflammation, fibrotic disease	>32mm	Phase 2 →							
	Inhaled JAKi	Asthma	~25mm	Phase 1							
	Inhaled ALK5i	Idiopathic pulmonary fibrosis	~140k	Phase 1							
	Amprexetine (TD-9855) NRI	Symptomatic nOH	~350k	Phase 3							
Economic Interests	TRELEGY <sup>2</sup> FF/UMEC/VI	COPD	>8mm	Marketed							GSK & Innoviva, Inc.
		Asthma	~25mm	Marketed							
	Skin-selective JAKi	Dermatological diseases	>8mm	Phase 1 →							

# Amprexetine Phase 3 program overview



# Study 0170 design and patient population

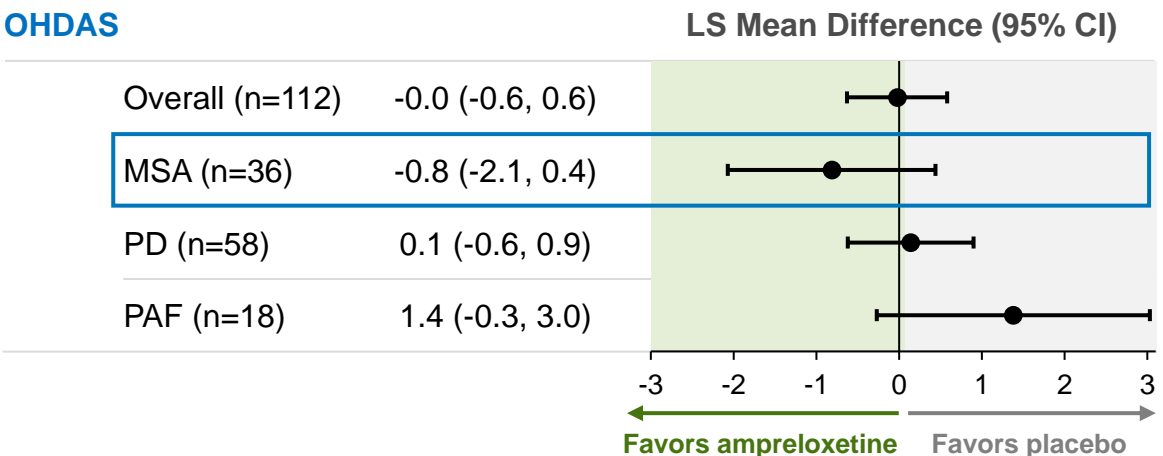
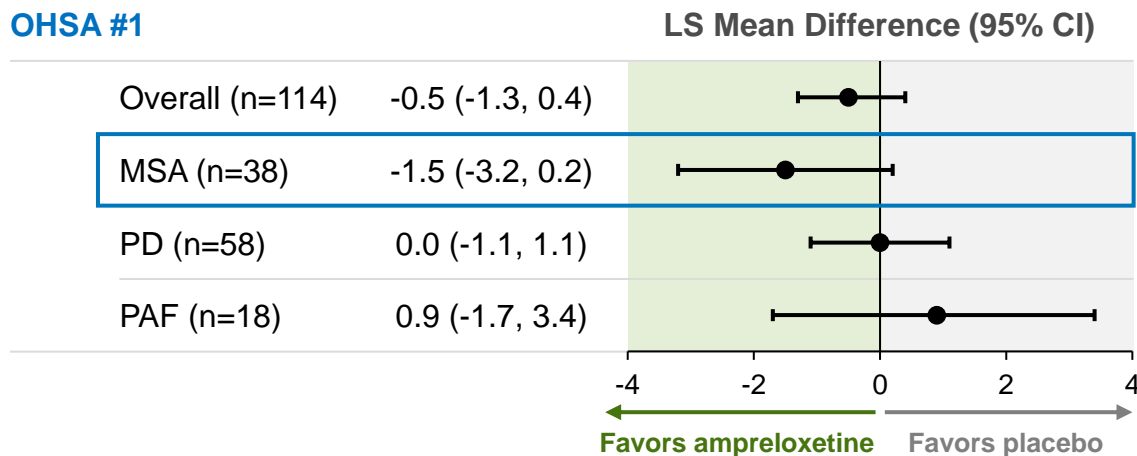
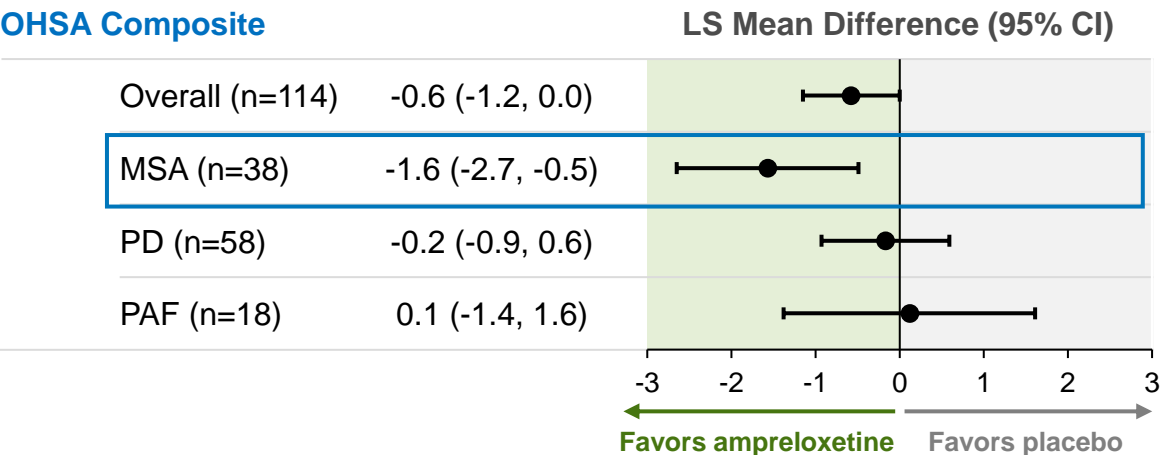
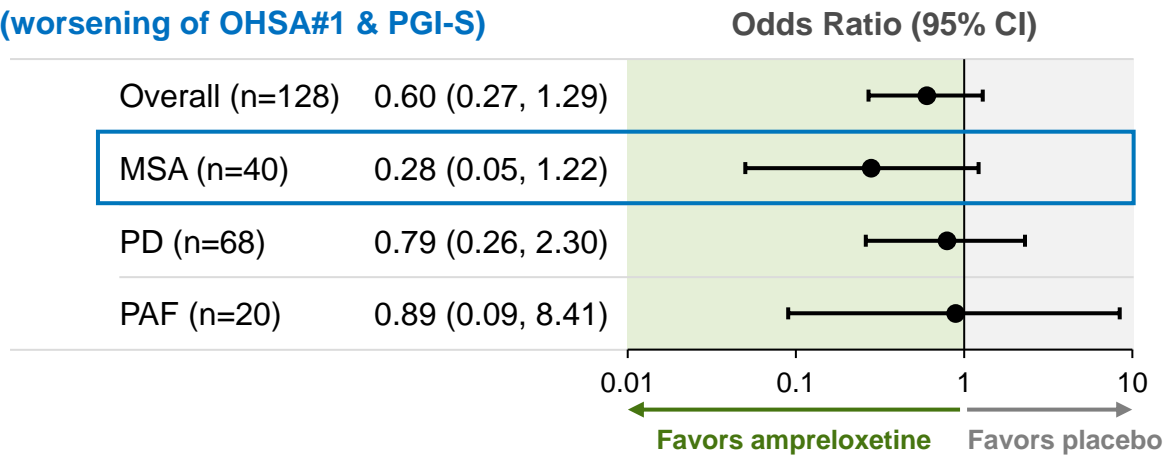


Disease type	Placebo n=64	Ampreloxetine n=64	Total n=128* (%)
Multiple system atrophy (MSA)	20	20	40 (31%)
Parkinson's disease (PD)	34	34	68 (53%)
Pure autonomic failure (PAF)	10	10	20 (16%)

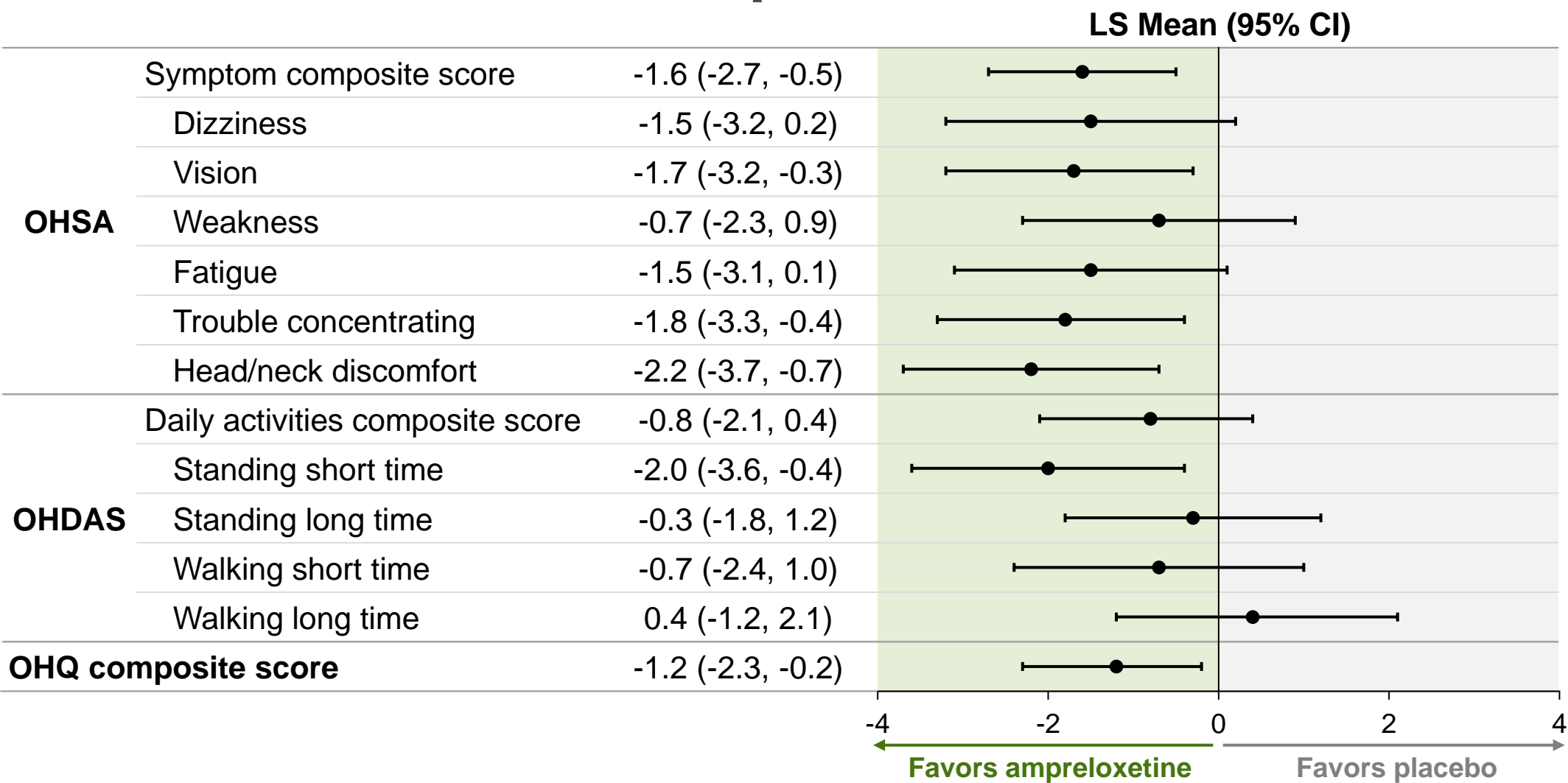


# Study 0170 pre-specified subgroup analyses: Patient reported outcomes

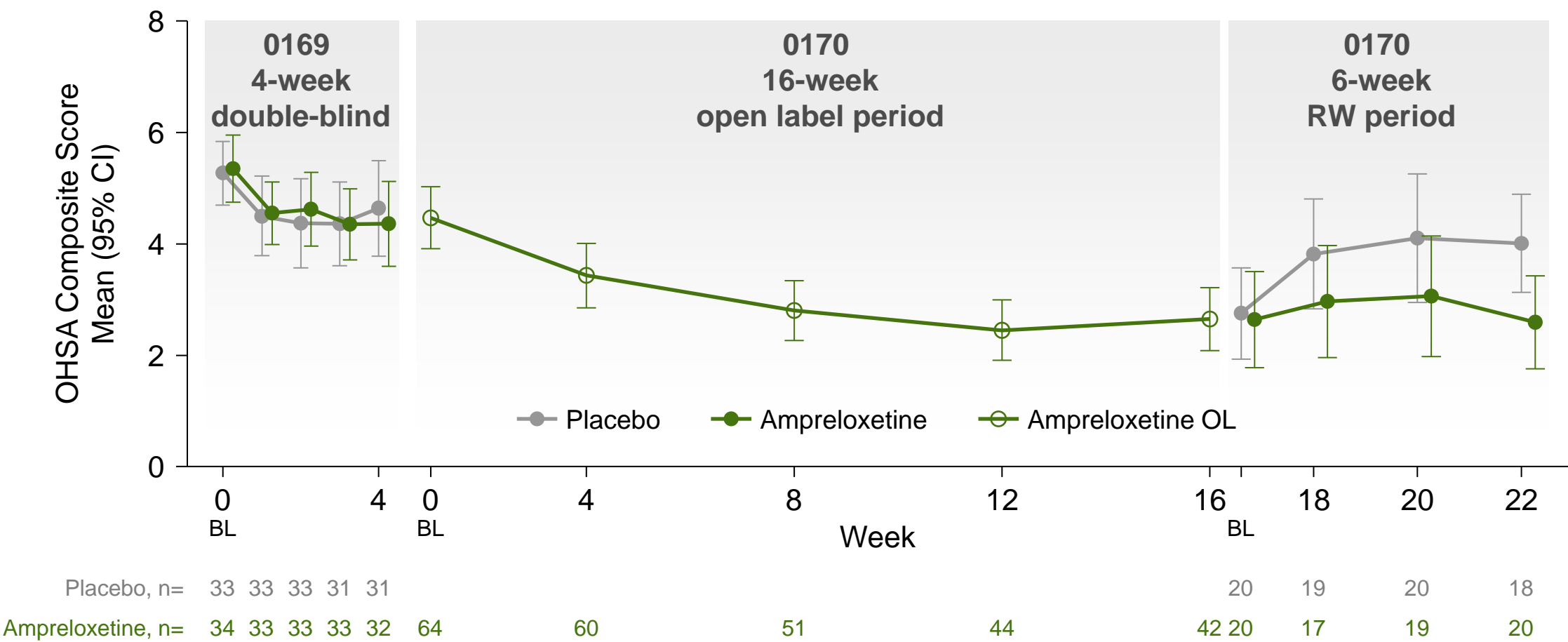
## Treatment Failure (worsening of OHSA#1 & PGI-S)



# Study 0170 OHQ questionnaire composite scores and individual items for MSA patients



# Ampreloxetine longitudinal analysis of OHSA composite score for MSA patients





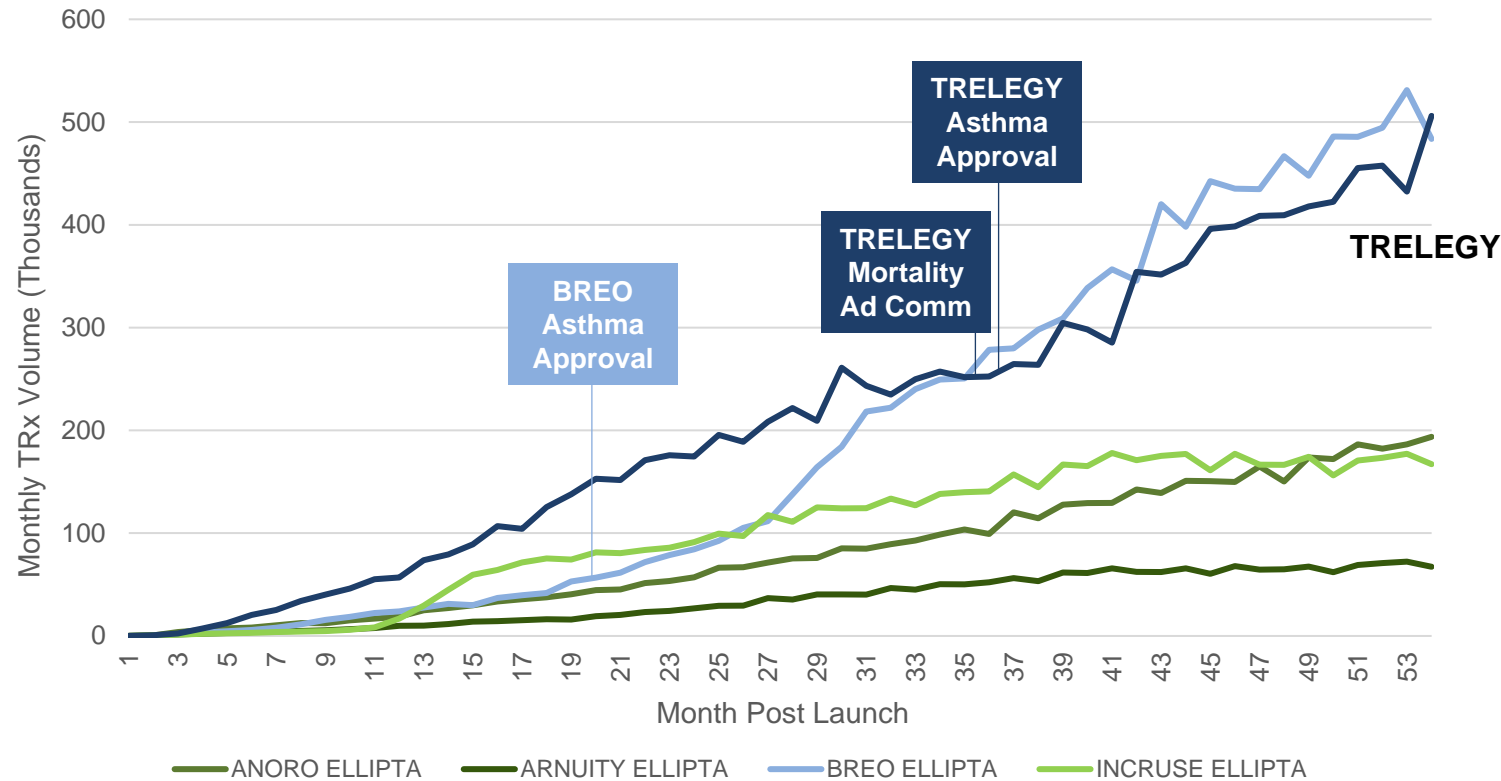
# Economic interest

GSK's TRELEGY ELLIPTA (FF/UMEC/VI):  
First and only once-daily single inhaler triple therapy

# Economic interest in GSK's TRELEGY

Upward-tiering royalties of ~5.5–8.5% of global net sales<sup>1</sup>

## Strongest US ELLIPTA Launch



Launched in US in November 2017

Source: GSK, Symphony Health Metys monthly TRx data for the time period Sept'13 to Mar'22.

## TRELEGY

- ✓ Q1 global net sales of \$454M
- ✓ Year-over-year sales growth of 33% from the same period in 2021



# First quarter 2022 financial highlights

\$147.5 million cash<sup>1</sup> as of March 31, 2022

(\$, in thousands)

## Revenue:

Viatri collaboration agreement

Collaboration revenue

Licensing revenue

Total revenue

## Costs and expenses:

Research and development (2)

Selling, general and administrative (2)

Restructuring and related expenses (2)

Total costs and expenses

## Loss from operations

## Share-based compensation expense:

Research and development

Selling, general and administrative

Restructuring and related expenses

Total share-based compensation expense

## Operating expense excluding share-based compensation and one-time restructuring expense:

Research and development operating expense (excl. share-based comp & restructuring expense)

Selling, general and administrative operating expense (excl. share-based comp & restructuring expense)

Three Months Ended March 31,	
2022	2021
(Unaudited)	
\$ 10,687	\$ 10,385
9	3,872
2,500	-
13,196	14,257
23,253	67,599
19,121	30,550
9,324	-
51,698	98,149
(38,502)	(83,892)
4,530	7,921
5,498	7,911
4,517	-
14,545	15,832
18,723	59,678
13,623	22,639

# Financial Guidance

## **Reiterating** 2022 OPEX guidance:

- R&D: range of \$45–55M
- SG&A: range of \$35–45M

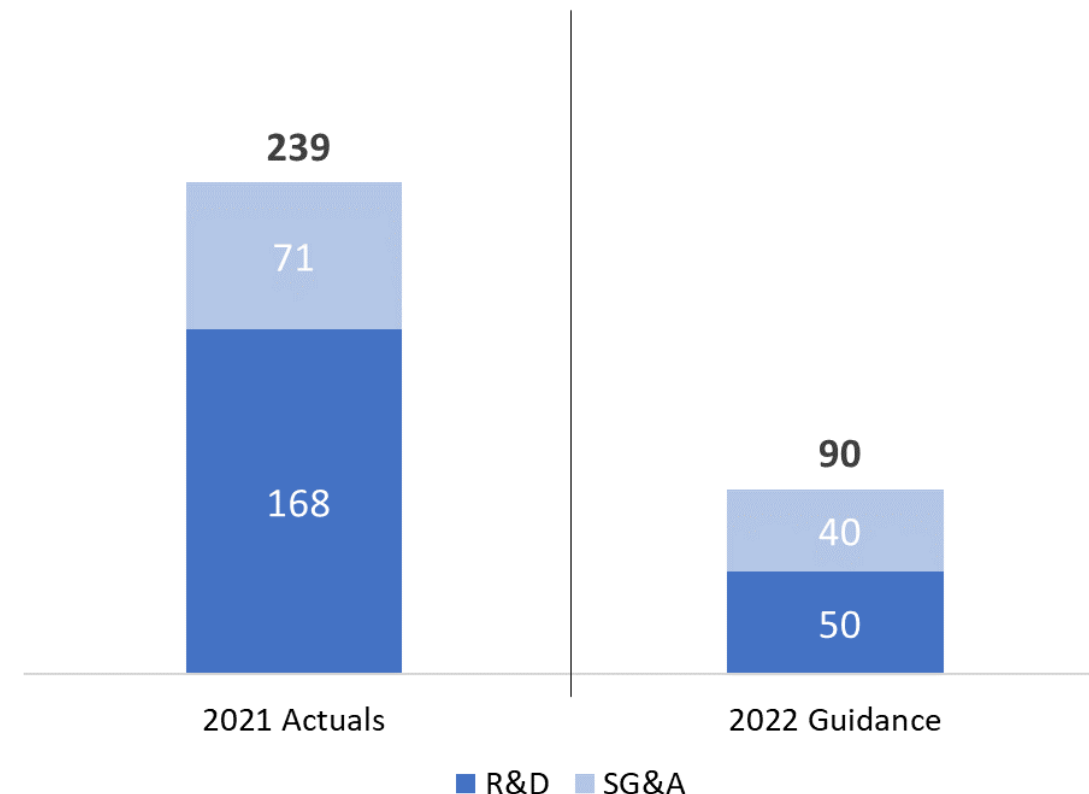
## 2022 guidance includes **~\$10M in non-recurring spend**:

- Majority in Q1 to support completion of late-stage programs
- OPEX Q2 and onward will reflect recurring spend only

## Guidance **excludes** non-cash share-based compensation (SBC) and one-time restructuring, severance & termination costs:

- Restructuring costs of \$12.8M in 2022 (\$9.3M<sub>2</sub> Q1 / \$3.5M<sub>3</sub> Q2)

2021 Actuals vs. 2022 Guidance Mid-Point: OPEX (\$M)<sub>1</sub>



**Theravance Biopharma is projected to be sustainably cash-flow positive beginning in 2H 2022 and going forward on an annual basis**

# Rapid transition to a focused and streamlined Theravance Biopharma

Focus on leveraging expertise in developing and commercializing respiratory therapeutics

Streamlined R&D investment to focus on highest value respiratory opportunities

Leverage partnerships to unlock value of pipeline assets

Significant cost reduction program reduces Company size to become sustainably cash-flow positive beginning 2H 2022 and going forward on an annual basis

**Overarching goal: maximize shareholder value**

**Rick E Winningham**  
Chairman and Chief Executive Officer



**Andrew A. Hindman**  
Senior Vice President, Chief Financial Officer



**Rhonda F. Farnum**  
Senior Vice President, Chief Business Officer



# Q&A Session

**Richard A. Graham**  
Senior Vice President, Research and Development



# YUPELRI® (revefenacin) inhalation solution

YUPELRI® inhalation solution is indicated for the maintenance treatment of patients with chronic obstructive pulmonary disease (COPD).

## Important Safety Information (US)

YUPELRI is contraindicated in patients with hypersensitivity to revefenacin or any component of this product.

YUPELRI should not be initiated in patients during acutely deteriorating or potentially life-threatening episodes of COPD, or for the relief of acute symptoms, i.e., as rescue therapy for the treatment of acute episodes of bronchospasm. Acute symptoms should be treated with an inhaled short-acting beta2-agonist.

As with other inhaled medicines, YUPELRI can produce paradoxical bronchospasm that may be life-threatening. If paradoxical bronchospasm occurs following dosing with YUPELRI, it should be treated immediately with an inhaled, short-acting bronchodilator. YUPELRI should be discontinued immediately and alternative therapy should be instituted.

YUPELRI should be used with caution in patients with narrow-angle glaucoma. Patients should be instructed to immediately consult their healthcare provider if they develop any signs and symptoms of acute narrow-angle glaucoma, including eye pain or discomfort, blurred vision, visual halos or colored images in association with red eyes from conjunctival congestion and corneal edema.

Worsening of urinary retention may occur. Use with caution in patients with prostatic hyperplasia or bladder-neck obstruction and instruct patients to contact a healthcare provider immediately if symptoms occur.

Immediate hypersensitivity reactions may occur after administration of YUPELRI. If a reaction occurs, YUPELRI should be stopped at once and alternative treatments considered.

The most common adverse reactions occurring in clinical trials at an incidence greater than or equal to 2% in the YUPELRI group, and higher than placebo, included cough, nasopharyngitis, upper respiratory infection, headache and back pain.

Coadministration of anticholinergic medicines or OATP1B1 and OATP1B3 inhibitors with YUPELRI is not recommended.

YUPELRI is not recommended in patients with any degree of hepatic impairment.



# About YUPELRI® (revefenacin) inhalation solution

YUPELRI® (revefenacin) inhalation solution is a once-daily nebulized LAMA approved for the maintenance treatment of COPD in the US.

Market research by Theravance Biopharma indicates approximately 9% of the treated COPD patients in the US use nebulizers for ongoing maintenance therapy.<sup>1</sup> LAMAs are a cornerstone of maintenance therapy for COPD and YUPELRI® is positioned as the first once-daily single-agent bronchodilator product for COPD patients who require, or prefer, nebulized therapy. YUPELRI®'s stability in both metered dose inhaler and dry powder device formulations suggest that this LAMA could also serve as a foundation for novel handheld combination products.