

Medicines That Make a Difference®

Second Quarter 2020 Financial Results and Business Update

August 6, 2020

## Forward-looking statements

Under the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995, the company cautions investors that any forward-looking statements or projections made by the company are subject to risks and uncertainties that may cause actual results to differ materially from the forward-looking statements or projections.

Examples of forward-looking statements in this presentation may include the Company's strategies, plans and objectives, the Company's regulatory strategies and timing of clinical studies (including the data therefrom), the potential characteristics, benefits and mechanisms of action of the Company's product and product candidates, the potential that the Company's research programs will progress product candidates into the clinic, the Company's expectations for product candidates through development, the Company's expectations regarding its allocation of resources, potential regulatory approval and commercialization (including their differentiation from other products or potential products), product sales or profit share revenue and the Company's expectations for its 2020 operating loss, excluding share-based compensation and other financial results.

The company's forward-looking statements are based on the estimates and assumptions of management as of the date of this presentation and are subject to risks and uncertainties that may cause the actual results to be materially different than those projected, such as risks related to the impacts on the COVID-19 global pandemic on our business, delays or difficulties in commencing, enrolling or completing clinical studies, the potential that results from clinical or non-clinical studies indicate the Company's compounds or product candidates are unsafe or ineffective, risks that product candidates do not obtain approval from regulatory authorities, the feasibility of undertaking future clinical trials for our product candidates based on policies and feedback from regulatory authorities, dependence on third parties to conduct clinical studies, delays or failure to achieve and maintain regulatory approvals for product candidates, risks of collaborating with or relying on third parties to discover, develop, manufacture and commercialize products, and risks associated with establishing and maintaining sales, marketing and distribution capabilities with appropriate technical expertise and supporting infrastructure, current and potential future disagreements with Innoviva, Inc. and TRC LLC, the uncertainty of arbitration and litigation and the possibility that an arbitration award or litigation result could be adverse to the Company.

Other risks affecting Theravance Biopharma are in the company's Form 10-Q filed with the SEC on May 8, 2020, and other periodic reports filed with the SEC.



# Q2 Financial results and business update agenda

Introduction	Gail B. Cohen Vice President, Corporate Communications & Investor Relations
Overview	Rick E Winningham Chief Executive Officer
Commercial and Development Update	Frank Pasqualone Senior Vice President, Chief Commercial Operations Officer Brett Haumann, M.D. Senior Vice President, Chief Medical Officer
Financial Update	Andrew Hindman Senior Vice President, Chief Financial Officer
Closing Remarks	Rick E Winningham Chief Executive Officer





# YUPELRI® (revefenacin) inhalation solution

FDA-approved for the maintenance treatment of COPD



First and only once-daily, nebulized maintenance medicine for COPD

Once-daily LAMAs are first-line therapy for moderate-to-severe COPD1

9% of COPD patients (~800,000) use nebulizers for ongoing maintenance therapy; 41% use nebulizers at least occasionally for bronchodilator therapy<sup>2</sup>

Nebulized therapy associated with reduced hospital readmissions in low PIFR patients<sup>3</sup>









**TBPH** and **MYL** worldwide strategic collaboration to develop and commercialize nebulized YUPELRI® (revefenacin)1



Companies copromote under US profit/loss share

## YUPELRI® launch metrics

Strong customer acceptance and market uptake

### **♥ FORMULARY**1

**181 wins** (equates to 329 accounts)

~86 reviews scheduled (>456 potential accounts)

100% medical support requests fulfilled <30 days

### PATIENT

Field force productivity goals exceeded

~44,000 patients<sup>2</sup> prescribed (through Q2 2020)

### ACCESS

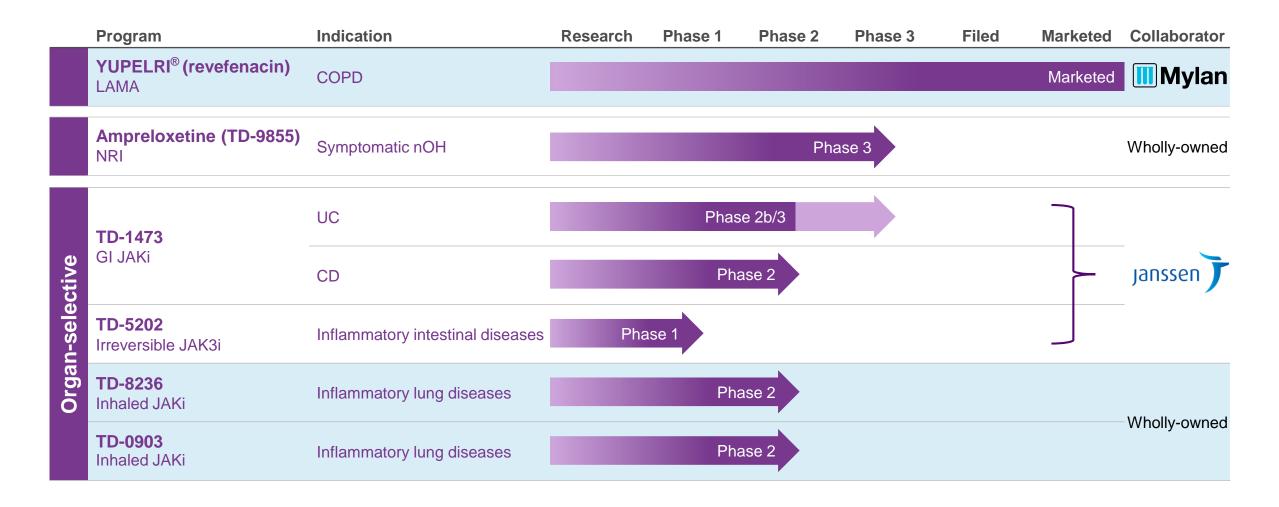
100% Medicare Part B<sup>3</sup>

72% of commercial payer lives covered (comprises ~8% of the

YUPELRI® business)



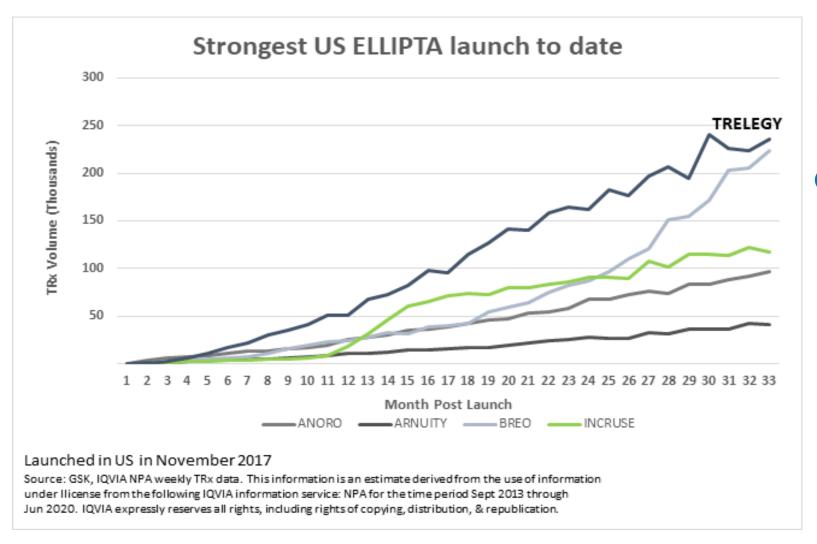
# Key programs supported by proven development and commercial expertise





## **Economic interest in GSK's TRELEGY**

Upward-tiering royalties of ~5.5–8.5% of worldwide net sales<sup>1</sup>



#### **TRELEGY**

- Q2 net sales of £194m (or \$241M)
  - Grew market share with sales up 58%
- US asthma approval continues to be expected 2H 20



## Second quarter 2020 financial highlights

Well capitalized with \$438.3m<sup>1</sup> as of June 30, 2020

	Three Months Ended June 30,				Six Months Ended June 30,			
(\$, in thousands)		2020	2019		2020		2019	
	(Unaudited)			(Unaudited)				
Revenue:								
Collaboration revenue	\$	5,488	\$	7,493	\$	12,120	\$	12,831
Licensing revenue		-		18,500		1,500		18,500
Mylan collaboration agreement	9,520		157		21,250		157	
Total revenue		15,008	26,150		34,870		31,488	
Costs and expenses:								
Research and development (2)	62,404		46,399		128,417		100,217	
Selling, general and administrative (2)	24,780		22,227		51,105		47,413	
Total costs and expenses		87,184		68,626		179,522		147,630
Loss from operations		(72,176)		(42,476)		(144,652)		(116,142)
Share-based compensation expense:								
Research and development		8,098		5,720		15,963		11,880
Selling, general and administrative		8,487	5,578		15,898		11,639	
Total share-based compensation expense		16,585		11,298		31,861		23,519
Operating loss excluding share-based compensation	\$	(55,591)	\$	(31,178)	\$	(112,791)	\$	(92,623)

# Multiple potential milestones and value-driving catalysts expected in 2020, 2021 and beyond

#### **TD-5202**

Phase 1 topline data

#### TD-0903

- Phase 1 study in healthy volunteers in the UK
- Phase 2 study in hospitalized patients with COVID-19 in the UK
  - Part 2: multi-center study conducted at hospital-based clinical sites in the UK, and potentially other clinical sites in the European Union and United State

#### **TD-8236**

- Phase 1 Part C data in moderate to severe asthmatics
- Phase 2 allergen challenge data

#### GSK's TRELEGY<sup>1</sup>

FDA decision for asthma and separately for mortality benefit vs. ANORO in COPD

# 2021

#### **Ampreloxetine**

Phase 3 4-week efficacy data

#### TD-1473

- Phase 2b/3 ulcerative colitis data
- Phase 2 Crohn's data

#### Commercial progression of YUPELRI® and GSK's TRELEGY



## In conclusion

Theravance Biopharma's commitment to our mission, to transform the treatment of serious diseases through the discovery, development, and commercialization of organselective medicines designed to maximize patient benefit while minimizing patient risk... has never been stronger.



# About YUPELRI® (revefenacin) inhalation solution

YUPELRI® (revefenacin) inhalation solution is a once-daily nebulized LAMA approved for the maintenance treatment of COPD in the US.

Market research by Theravance Biopharma indicates approximately 9% of the treated COPD patients in the US use nebulizers for ongoing maintenance therapy. LAMAs are a cornerstone of maintenance therapy for COPD and YUPELRI® is positioned as the first once-daily single-agent bronchodilator product for COPD patients who require, or prefer, nebulized therapy. YUPELRI®'s stability in both metered dose inhaler and dry powder device formulations suggest that this LAMA could also serve as a foundation for novel handheld combination products.



# YUPELRI® (revefenacin) inhalation solution

YUPELRI® inhalation solution is indicated for the maintenance treatment of patients with chronic obstructive pulmonary disease (COPD).

#### **Important Safety Information (US)**

YUPELRI is contraindicated in patients with hypersensitivity to revefenacin or any component of this product.

YUPELRI should not be initiated in patients during acutely deteriorating or potentially life-threatening episodes of COPD, or for the relief of acute symptoms, i.e., as rescue therapy for the treatment of acute episodes of bronchospasm. Acute symptoms should be treated with an inhaled short-acting beta2-agonist.

As with other inhaled medicines, YUPELRI can produce paradoxical bronchospasm that may be life-threatening. If paradoxical bronchospasm occurs following dosing with YUPELRI, it should be treated immediately with an inhaled, short-acting bronchodilator. YUPELRI should be discontinued immediately and alternative therapy should be instituted.

YUPELRI should be used with caution in patients with narrow-angle glaucoma. Patients should be instructed to immediately consult their healthcare provider if they develop any signs and symptoms of acute narrow-angle glaucoma, including eye pain or discomfort, blurred vision, visual halos or colored images in association with red eyes from conjunctival congestion and corneal edema.

Worsening of urinary retention may occur. Use with caution in patients with prostatic hyperplasia or bladder-neck obstruction and instruct patients to contact a healthcare provider immediately if symptoms occur.

Immediate hypersensitivity reactions may occur after administration of YUPELRI. If a reaction occurs, YUPELRI should be stopped at once and alternative treatments considered.

The most common adverse reactions occurring in clinical trials at an incidence greater than or equal to 2% in the YUPELRI group, and higher than placebo, included cough, nasopharyngitis, upper respiratory infection, headache and back pain.

Coadministration of anticholinergic medicines or OATP1B1 and OATP1B3 inhibitors with YUPELRI is not recommended.

YUPELRI is not recommended in patients with any degree of hepatic impairment.

