

Medicines That Make a Difference®

Fourth Quarter and Full Year 2021 Financial Results and Business Update

February 23, 2022

### Forward-looking statements

Under the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995, the company cautions investors that any forward-looking statements or projections made by the company are subject to risks and uncertainties that may cause actual results to differ materially from the forward-looking statements or projections.

Examples of forward-looking statements in this presentation may include the Company's goals, designs, strategies, plans and objectives, the impact of the Company's restructuring plan, ability to provide value to shareholders, the Company's regulatory strategies and timing of clinical studies (including the data therefrom), the potential characteristics, benefits and mechanisms of action of the Company's product and product candidates, the potential that the Company's research programs will progress product candidates into the clinic, the Company's expectations for product candidates through development and the market for products being commercialized, the Company's expectations regarding its allocation of resources, potential regulatory actions and commercialization (including differentiation from other products or potential products and addressable market), product sales or profit share revenue and the Company's expectations for its expenses, excluding share-based compensation and other financial results.

The company's forward-looking statements are based on the estimates and assumptions of management as of the date of this presentation and are subject to risks and uncertainties that may cause the actual results to be materially different than those projected, such as risks related to the impacts on the COVID-19 global pandemic on our business, disagreements with Innoviva, Inc. and TRC LLC, the uncertainty of arbitration and litigation and the possibility that the results of these proceedings could be adverse to the Company, additional future analysis of the data resulting from our clinical trial(s), delays or difficulties in commencing, enrolling or completing clinical studies, the potential that results from clinical or non-clinical studies indicate the Company's compounds, products or product candidates are unsafe, ineffective or not differentiated, risks of decisions from regulatory authorities that are unfavorable to the Company, the feasibility of undertaking future clinical trials based on policies and feedback from regulatory authorities, dependence on third parties to conduct clinical studies, delays or failure to achieve and maintain regulatory approvals for product candidates, risks of collaborating with or relying on third parties to discover, develop, manufacture and commercialize products, and risks associated with establishing and maintaining sales, marketing and distribution capabilities with appropriate technical expertise and supporting infrastructure, ability to retain key personnel, the impact of the Company's restructuring actions on its employees, partners and others.

Other risks affecting Theravance Biopharma are in the company's Form 10-Q filed with the SEC on November 8, 2021, and other periodic reports filed with the SEC.



## Agenda

Introduction	Gail B. Cohen Vice President, Corporate Communications		
Overview	Rick E Winningham Chief Executive Officer		
Commercial and Development Update	Rhonda F. Farnum Senior Vice President, Commercial and Medical Affairs		
	Richard A. Graham Senior Vice President, Research and Development		
Financial Update	Andrew A. Hindman Senior Vice President, Chief Financial Officer		
Closing Remarks	Rick E Winningham Chief Executive Officer		



# Rapid transition to a streamlined, respiratory focused Theravance Biopharma

Focus on leveraging expertise in developing and commercializing respiratory therapeutics

Streamlined R&D investment to focus on highest value core respiratory opportunities

Leverage partnerships to unlock value of pipeline non-core assets

Significant cost reduction program reduces Company size to become sustainably cash-flow positive beginning 2H 2022

Overarching goal: maximize shareholder value



### Key pillars of respiratory-focused value creation plan

#### **YUPELRI®**

- Consensus US peak year sales of ~\$400 million¹
- Q4 2021 net sales of \$44 million implies run rate annual sales of ~\$180 million
- YUPELRI remains early in its product lifecycle; has demonstrated quarterover-quarter market share growth
- TBPH hospital-based and Viatris community-based sales forces continue driving growth
- PIFR-2 study intended to capture more of the addressable market and further strengthen its competitive advantage
- Long patent life

#### **Core Respiratory Pipeline**

Near-term catalysts will inform upside potential of focused pipeline:

- Inhaled JAK inhibitor portfolio, with the most advanced candidate being nezulcitinib (TD-0903), initially targeting acute lung injury and fibrotic disease
- Dry-powder inhaled JAK inhibitors to proceed into clinic with next generation compounds after securing partnership

#### **TRELEGY**

- Consensus global peak year sales of ~\$3.6 billion<sup>2</sup>
- Q4 2021 net sales of \$479 million implies run rate annual sales of ~\$1.9 billion<sup>3</sup>
- Long patent life
- TRELEGY-related cash flows to TBPH to increase substantially (once nonrecourse note is fully repaid)<sup>3</sup>





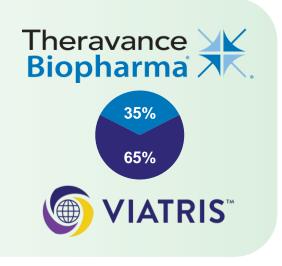
## YUPELRI® (revefenacin) inhalation solution

FDA-approved for maintenance treatment of COPD First and only once-daily, nebulized maintenance medicine for COPD

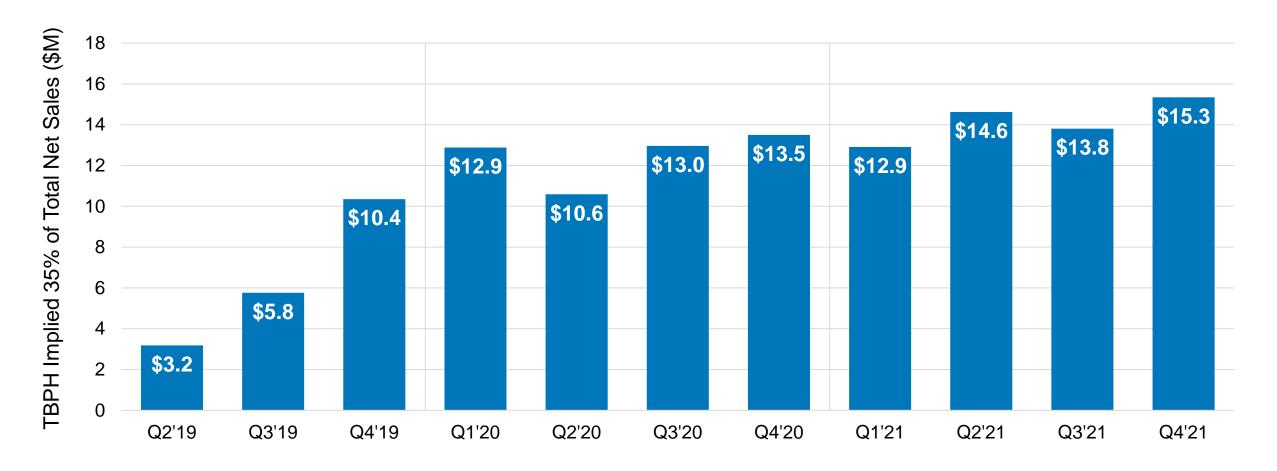
- Once-daily LAMAs are first-line therapy for moderate-to-very severe COPD¹
- 9% of COPD patients (~800,000) use nebulizers for ongoing maintenance therapy; 41% use nebulizers at least occasionally for bronchodilator therapy<sup>2</sup>



- ► TBPH and VTRS worldwide strategic collaboration to develop and commercialize nebulized YUPELRI (revefenacin)
- Companies co-promote under US profit/loss share



## TBPH implied 35% of YUPELRI® US net sales by quarter

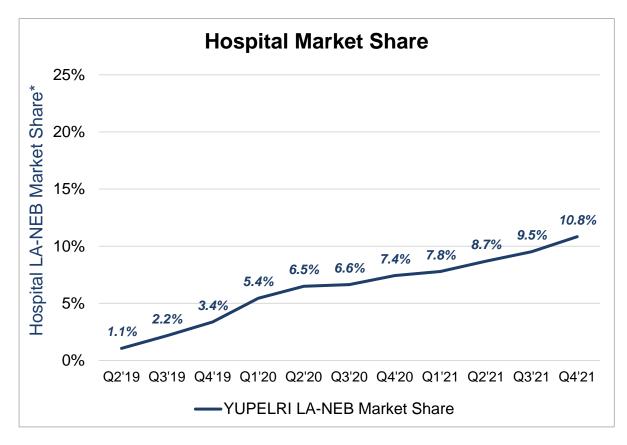


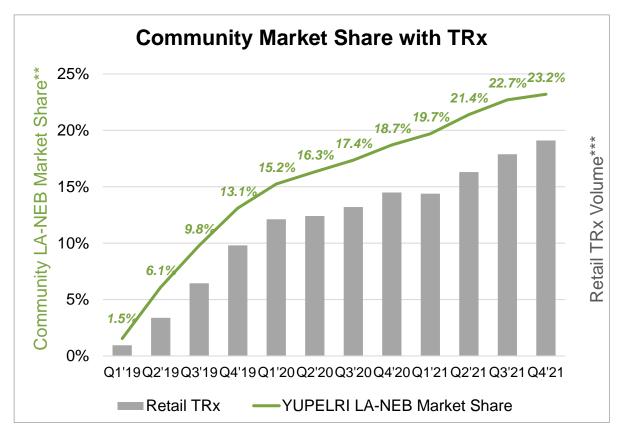
TBPH implied 35% of YUPELRI US net sales represents TBPH's portion of the combined TBPH and VIATRIS net revenue



## YUPELRI® hospital sales and community TRx trends

Continued market share growth across both the hospital and retail channels





Most patients who receive YUPELRI® in the hospital are discharged with an Rx1

TRx volume represents retail only which is typically 33% of Retail + DME

Reported DME volume, while lagged, typically follows Retail volume trends

\*\*Community LA-NEB Market Share includes Retail + DME / Med B FFS through Oct'21

LA-NEB Market: YUPELRI, BROVANA, LONHALA, PERFOROMIST, arformoterol, formoterol



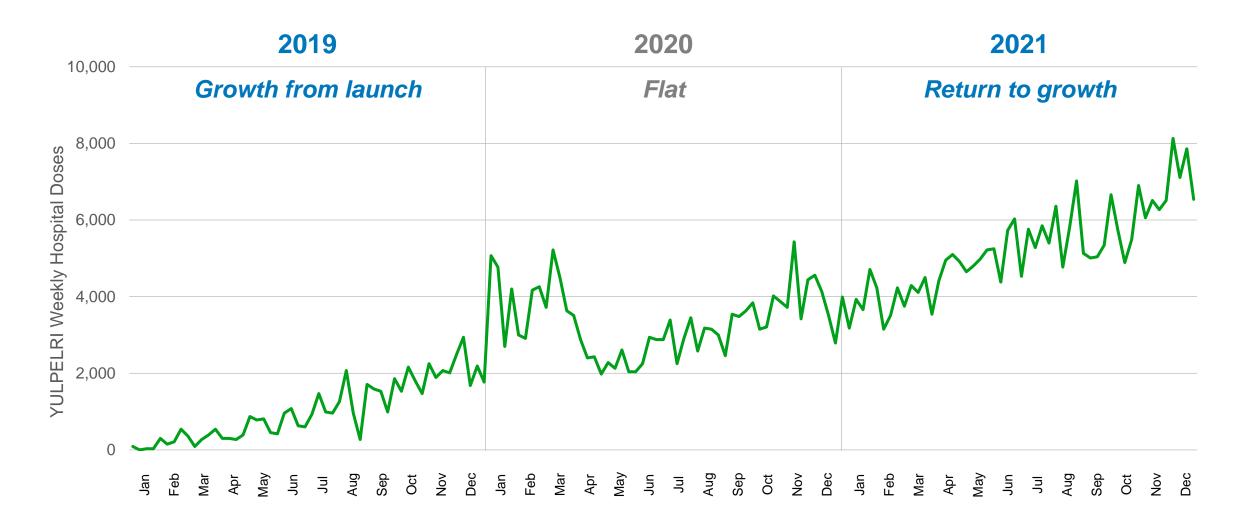
Joint VTRS/TBPH Market Research.

\*\*\* Retail TRx Volume - Symphony Health METYS Prescription Dashboard through 12/31/2021.

<sup>\*</sup> Hospital LA-NEB Market Share - IQVIA DDD through 12/31/2021.

<sup>\*\*</sup> Community LA-NEB Market Share - IQVIA XPO Excl. LTC (Retail) and SolutionsRx (DME / Med B FFS) through 10/31/2021 (Q4'21 Community LA-NEB Market Share Incomplete)

## YUPELRI® hospital volume has returned to growth





#### Favorable YUPELRI® outlook in 2022 and beyond



## Observations from the field<sup>1</sup>

- Pulmonologists / other HCPs have resumed routine testing to evaluate and diagnose COPD patients
- In office nebulization for COPD patients has resumed
- 99% of hospital-based HCPs support nebulization regardless of COVID-19 status if proper PPE is worn
- More hospitals becoming or are "all neb"
- QD dosing important to alleviate health systems overwhelmed by rising COVID-19 cases (over-taxed hospitals and long-term care facilities)



- PIFR-2 study: intended to capture more of the addressable market and further strengthen its competitive advantage
- China opportunity: exclusive rights licensed to Viatris in 2019; potential development and sales milestones totaling \$54M / low double-digit tiered royalties on net sales

#### Pipeline focused on highest value core respiratory opportunities

#### **New Theravance Biopharma: Core Respiratory**

Focused pipeline of core respiratory programs<sup>1</sup>

- ► PIFR-2 Phase 4 study intended to capture more of the addressable market and further strengthen its competitive advantage
- Inhaled JAK inhibitor portfolio which includes nezulcitinib

Implement partnering strategy to maximize value of pipeline assets



## A new, respiratory focused Theravance Biopharma



<sup>\*</sup>Limited additional capital investment planned post Q1 2022

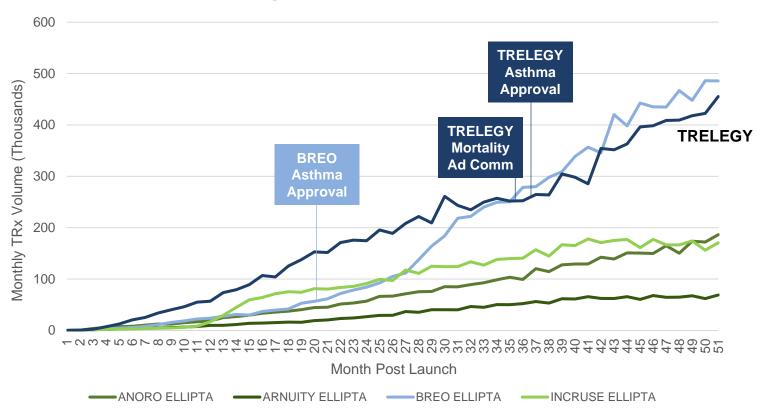




#### **Economic interest in GSK's TRELEGY**

Upward-tiering royalties of ~5.5–8.5% of global net sales<sup>1</sup>

#### **Strongest US ELLIPTA Launch**



#### Launched in US in November 2017

Source: GSK, Symphony Health Metys monthly TRx data for the time period Sept'13 to Dec'21.

#### **TRELEGY**

- Q4 global net sales of \$479M
- Year-over-year sales growth of 52% from the same period in 2020
- ✓ TRELEGY now has 53% of US triple therapy patients for COPD and 71% global share



#### Fourth quarter 2021 financial highlights

\$173.5 million cash<sup>1</sup> as of December 31, 2021

(\$, in thousands)	Three Months End	Three Months Ended December 31,		Year Ended December 31,	
	2021	2020	2021	2020	
	(Unau	dited)	(Unaudited)		
Revenue:					
Collaboration revenue	\$ 2,813	\$ 7,083	\$ 11,463	\$ 26,464	
Licensing revenue	<del>-</del>	_	_	1,500	
Viatris collaboration agreement	12,132	11,647	43,848	43,893	
Total revenue	14,945	18,730	55,311	71,857	
Costs and expenses:					
Research and development <sup>2</sup>	31,225	65,165	193,657	260,953	
Selling, general and administrative <sup>2</sup>	21,516	30,055	99,296	108,66°	
Restructuring and related expenses <sup>2</sup>	18,371	_	20,142	_	
Total costs and expenses	71,112	95,220	313,095	369,614	
Loss from operations	(56,167)	(76,490)	(257,784)	(297,757)	
Share-based compensation expense:					
Research and development	3,442	7,570	25,634	31,294	
Selling, general and administrative	5,113	7,981	28,065	31,682	
Restructuring and related expenses	8,362	_	8,362	_	
Total share-based compensation expense	16,917	15,551	62,061	62,976	
Operating expense excluding share-based compensation and one-time	e restructuring expense:				
Research and development operating expense <sup>3</sup>	27,783	57,595	168,023	229,659	
Selling, general and administrative operating expense <sup>3</sup>	16,403	22,074	71,231	76,979	



<sup>1.</sup> Cash, cash equivalents and marketable securities.

<sup>2.</sup> Amounts include share-based compensation.

<sup>3.</sup> Excludes share-based compensation and restructuring expense.

#### **Financial Guidance**

Guidance Mid-Point: OPEX (\$M)<sub>1</sub>

<u>Execution</u> of cost-cutting initiatives resulted in lower FY 2021 Actuals vs. OPEX guidance<sub>1</sub>:

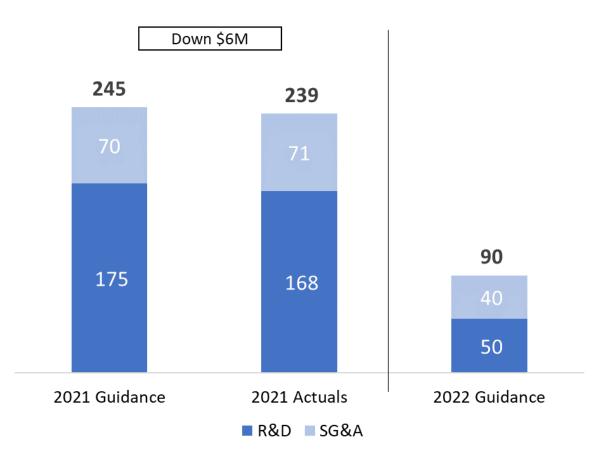
- R&D: \$168M Actuals vs. range of \$170–\$180M
- SG&A: \$71M Actuals vs. range of \$65–\$75M

#### Reiterating 2022 OPEX guidance:

- R&D: range of \$45–55M
- SG&A: range of \$35–45M

2022 guidance includes **~\$10M in non-recurring spend,** mostly in R&D:

- Majority in Q1 to support completion of late-stage programs
- OPEX Q2 and onward will reflect recurring spend only



Theravance Biopharma is projected to be sustainably cash-flow positive beginning in 2H 2022



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Rick E Winningham
Chairman and Chief Executive Officer



Andrew A. Hindman Senior Vice President, Chief Financial Officer



Rhonda F. Farnum Senior Vice President, Commercial and Medical Affairs

# **Q&A Session**

Richard A. Graham Senior Vice President, Research and Development

## YUPELRI® (revefenacin) inhalation solution

YUPELRI® inhalation solution is indicated for the maintenance treatment of patients with chronic obstructive pulmonary disease (COPD).

#### **Important Safety Information (US)**

YUPELRI is contraindicated in patients with hypersensitivity to revefenacin or any component of this product.

YUPELRI should not be initiated in patients during acutely deteriorating or potentially life-threatening episodes of COPD, or for the relief of acute symptoms, i.e., as rescue therapy for the treatment of acute episodes of bronchospasm. Acute symptoms should be treated with an inhaled short-acting beta2-agonist.

As with other inhaled medicines, YUPELRI can produce paradoxical bronchospasm that may be life-threatening. If paradoxical bronchospasm occurs following dosing with YUPELRI, it should be treated immediately with an inhaled, short-acting bronchodilator. YUPELRI should be discontinued immediately and alternative therapy should be instituted.

YUPELRI should be used with caution in patients with narrow-angle glaucoma. Patients should be instructed to immediately consult their healthcare provider if they develop any signs and symptoms of acute narrow-angle glaucoma, including eye pain or discomfort, blurred vision, visual halos or colored images in association with red eyes from conjunctival congestion and corneal edema.

Worsening of urinary retention may occur. Use with caution in patients with prostatic hyperplasia or bladder-neck obstruction and instruct patients to contact a healthcare provider immediately if symptoms occur.

Immediate hypersensitivity reactions may occur after administration of YUPELRI. If a reaction occurs, YUPELRI should be stopped at once and alternative treatments considered.

The most common adverse reactions occurring in clinical trials at an incidence greater than or equal to 2% in the YUPELRI group, and higher than placebo, included cough, nasopharyngitis, upper respiratory infection, headache and back pain.

Coadministration of anticholinergic medicines or OATP1B1 and OATP1B3 inhibitors with YUPELRI is not recommended.

YUPELRI is not recommended in patients with any degree of hepatic impairment.



## About YUPELRI® (revefenacin) inhalation solution

YUPELRI® (revefenacin) inhalation solution is a once-daily nebulized LAMA approved for the maintenance treatment of COPD in the US.

Market research by Theravance Biopharma indicates approximately 9% of the treated COPD patients in the US use nebulizers for ongoing maintenance therapy. LAMAs are a cornerstone of maintenance therapy for COPD and YUPELRI® is positioned as the first once-daily single-agent bronchodilator product for COPD patients who require, or prefer, nebulized therapy. YUPELRI®'s stability in both metered dose inhaler and dry powder device formulations suggest that this LAMA could also serve as a foundation for novel handheld combination products.

